Discipline	Optional discipline № 6.2	
	«Business models of international companies»	
Degree of higher education	Bachelor	
Name of specialty / study	International Economic Relations / International Business	
programme		
Mode of study	Full-time	
Year of studies, semester,	3 year, 5 semester, one-semester	
duration		
Semester control	Pass/fail test	
Number of hours (lectures and	150 (28/26), 5 credits	
seminars), credits		
Language	Ukrainian or English	
Department in charge	International Economic Relations and Project Management	
Author of the discipline	Nataliia Pavlikha	
	Short description	
Prerequisites	International Economics	
What will be studied?	Theory of the business model of the business entity in a	
	dynamic environment. Skills of transformation of internal	
	"inputs" of business (resources, technologies, abilities,	
	competences) into external "outputs" (economic value for	
	buyers and financial result for the company) thanks to the	
	chosen business model of the company.	
Why is it interesting and should	It fosters the ability to develop competitive business models	
be learnt?	of a modern company, to think comprehensively, to analyze	
	modern business models of international companies.	
What can be learnt? (study	To do analysis the business models of an international	
results)	company.	
	To elaborate on strategies of international companies.	
How can the acquired knowledge	Identify areas of international business development;	
and skills (competences) be used?	develop the company's strategy and business model; develop	
	a business plan	
Suggested readings	1. Rogach O. Theories of international business: textbook /	
	Ministry of Education and Science of Ukraine, Kyiv	
	National University. Taras Shevchenko Kyiv: Kyiv	
	University, 2018 687 p.	
	2. Rohach Oleksandr Teorii mizhnarodnoho biznesu:	
	pidruchnyk / MES Ukrainy, Kyivskyi natsionalnyi un-t im.	
	Taras Shevchenko Kyiv: Kyiv University, 2018 687 p.	
Register for the discipline	«ПС-Журнал успішності-Web»	